

From: Mark Hogan <mark.hogan@wedc.org>
Sent: Saturday, July 27, 2019 12:18 PM
To: Brennan, Joel - DOA <joel.brennan@wisconsin.gov>
Subject: RE: Suggested language for letter to Louis Woo

Joel – I hope you had a safe trip out to Cooperstown and thank you for providing this information. I have decided the best way to deal with where we are is to address a letter to both you and Louis. It is my intent to send this before the end of today.

In short, it will address where I believe we are in the process and what both the company and administration will need to do to make certain the project is the success that all of us want it to be. Please call if you want to discuss. Thanks again. - Mark

From: Brennan, Joel - DOA <joel.brennan@wisconsin.gov>
Sent: Friday, July 26, 2019 5:10 PM
To: Mark Hogan <mark.hogan@wedc.org>
Subject: Suggested language for letter to Louis Woo

Mark -

Thank you for sharing a copy of the letter from Foxconn to you. As I expressed on our call earlier this afternoon, the Administration has strong concerns regarding Foxconn's request in that letter. Per your suggestion, I have outlined proposed language for you to use in responding to Louis Woo.

Dear Louis –

Thank you for your letter of July 25th. As I have repeatedly shared with you and other Foxconn representatives starting as early as March 11th of this year when Joel Brennan and I met with you in Milwaukee, there is a formal process that must be followed to seek to amend the Contract with respect to changing the type of project it covers, as well as adding or changing the Foxconn affiliates working on the present project who wish to be certified for eligibility to receive tax credits. It would not be appropriate to circumvent the required steps for seeking to make material amendments to the 2017 Contract through informal correspondence.

The first step in that formal process requires each Foxconn affiliate participating in the present project – and additional affiliates that plan to participate – to submit new applications to WEDC. As I expressed to Foxconn representatives as recently as a few weeks ago, those applications should contain detailed information about investment and jobs relative to the revised project on an entity-by-entity basis and the financial condition of each applicant, much like the original applications from 2017. Upon receipt of that application, WEDC in turn will evaluate the applications consistent with our past practice. After that evaluation, the next step would be to bring the matter to the full WEDC Board for consideration.

Thank you for your attention to this matter.
MH

We ask that you communicate these views to Louis in the clearest terms possible. Please let me know if you disagree with this recommended response.

Thanks.



JOEL BRENNAN | Secretary
Department of Administration
Joel.brennan@wisconsin.gov
Phone: (608) 266-1741

